

The Secret to Building Better Relationships in Business and in Life With some people, you just click. The connection is quick and easy. Communication flows. You can tell them anything and they know just what you mean. When you connect in this way, you feel understood and accepted for who you really are. You get these people and they get you. We think of this connection as an instantaneous thing, something that either happens or doesn't. Not so, says author Dr. Rick Kirschner. This connection isn't a magical phenomenon; it's a communication skill that can be learned with specific steps and techniques. Based on the author's three decades of experience as an interpersonal communication expert, *How to Click with People* will show you how to: Recognize and respond effectively to the four basic communication styles everyone uses; Speak the same language as the person you're talking to, whether emotional or intellectual; Connect in a digital age ruled by e-mail and social media; Master the 7 Signals that will make you—and your ideas—click with others; Troubleshoot the nine obstacles that could be in your way and learn how to avoid or overcome them. In the end, Kirschner argues that these skills are crucial because success has less to do with professional knowledge than with the ability to express ideas, to assume leadership, and to arouse enthusiasm among people. In this *How to Win Friends and Influence People* for the twenty-first century, he gives readers the advice and insights they need to strengthen their relationships and take charge of their future. Praise for *How to Click with People*

“Clicking with people isn't something that just happens or doesn't. In this practical and engaging new book, Dr. Rick Kirschner gives readers the skills they need to stop depending on chance and start actively clicking with people at work and in life.” Stephen Lundin, bestselling coauthor of *Fish!*

“Both enjoyable to read and full of easy to apply ideas, *How to Click with People* is a comprehensive explanation of how to connect with the people in your life. If you want to build better relationships, I recommend it.” Mark Sanborn, bestselling author of *The Fred Factor*

“Wise people know that the future is all about people, and Rick Kirschner's new book *How to Click with People* is a must-read for anyone who wants to understand and use the transformative power of relationships both in business and in life.” Daniel Burrus, author of the New York Times bestseller *Flash Foresight*

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*How to Click with People: The Secret to Better Relationships in Business and in Life*. Dr. Rick Kirschner. Brief Summary: Use a variety of. This week's Resource Recommendation is *How to Click With People: The Secret to Better Relationships in Business and in Life* by Rick.

Shop for the title *How to Click with People - The Secret to Better Relationships in Business and in Life*, Rick Kirschner by Rick Kirschner -

Learn how to click with people instantly. It is the secret to better relationships in business and in life. *The Secret to Better Relationships in Business and in Life* Rick Kirschner People put themselves out to the network either as they see themselves, or, perhaps .

Check out how you can improve your skills. everyone, but still, success in business and in life means different things to different people--as well it should. That's why people who build extraordinary business relationships. For a better relationship with anyone in your life, practice

these seven People are not born with natural abilities to develop and build great. Too many people succumb to the mistaken belief that connecting with such as the loss of a relationship, in the same part of the brain that we feel but as soon as you're finished, the social network springs back to life. Related: 10 Communication Secrets of Great Leaders Leave a strong first impression.

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